



### Jonathan Demare, Owner

Arcade Time  
Multiple Locations in FL, OH, NC, NV, TN & TX, with several lanes of Fly'n Ducks duckpin bowling.

10 Lanes of Fly'n Ducks Duckpin Bowling in Arcade Time's Orlando location.

## A High-Energy Solution for a High-Energy FEC

Arcade Time is a high-energy family entertainment center based in Orlando, FL. With five thriving locations across Florida and new venues soon opening in Nevada, Texas, Ohio, North Carolina, and Tennessee, Arcade Time is on an ambitious, yet achievable path toward becoming a nationwide destination.

Open 24 hours a day, each center offers an unbeatable mix of attractions, including Fly'n Ducks duckpin bowling, a wide variety of arcade games, cutting-edge virtual reality experiences, thrilling motion simulation rides, a themed restaurant, and two full-service bars. Arcade Time is redefining family fun by combining non-stop excitement with immersive entertainment for all ages.

### Challenge

With so many family entertainment options in Orlando, Arcade Time owner Jonathan Demare took the time to carefully research not only the perfect mix of attractions but also the right partner to help deliver an unforgettable guest experience. He also wanted to ensure the construction process was seamless, setting the stage for a venue that would exceed expectations from day one.



### Solution

Jonathan states he chose QubicaAMF to partner with and Fly'n Ducks duckpin for his bowling attraction based on the strength of the product quality and reputation. "Before we do anything, before we choose any attraction for Arcade Time, we do the research and find out and see who's the best inside the industry and it was a clear choice to work with QubicaAMF."

## Results

### SOCIAL GAMING FITS THE BILL

Fly'n Ducks duckpin bowling provides the perfect fit for Arcade Time. "We think bowling is a great option for the inside of our centers," Jonathan states. He appreciates that it is a social activity that is for everyone.

Jonathan also points out that his centers focus on the very important trend of social gaming. "They can get inside here, have a great experience with their friends. It's a great, challenging experience for everyone," he mentions.

There is a revenue generating opportunity that Fly'n Ducks delivers for his center with corporate groups. Jonathan sees the value in duckpin bowling bringing teams together, "It's a great team building experience," he shares.

### BRINGING PEOPLE TOGETHER

Jonathan is thrilled with the response he's receiving with Fly'n Ducks duckpin bowling. "It's been incredibly well received. We've been inundated with people from all walks of life, from all areas. We really have been incredibly pleased with the response that we've gotten and it's far exceeded our expectations." He adds, "It's just a game that brings people together. So, we really like to have that mixture of games that no matter if you're 2 or 90, it doesn't matter. It's a game that I feel resonates with all people."

I love seeing their expressions, I love seeing how people react to what we bring to life here. And it's just incredible for us to see that. – Jonathan Demare,  
Owner of Arcade Time

### URNS FUN INTO REVENUE

Right from the beginning, Jonathan saw impressive revenue growth with Fly'n Ducks. As a new center, he's confident they'll see a positive ROI in no time. "As far as the facility itself, it's doing overwhelming numbers. It's a great reception that we've had. So, we have absolutely no problem with the numbers. These things make money."

### WHERE QUALITY MEETS REPUTATION

Jonathan knows he made the best decision when he chose QubicaAMF and Fly'n Ducks. He was impressed with the ease of installation and the support afterward. "There is no other product out there that is even close to it as far as quality and ease of use."

To those considering duckpin bowling, Jonathan states, "I would say buy with confidence. If you want to go out there and take a look at the competitors, rest assured that they (QubicaAMF) are leading the industry for a reason. That's the reason why we chose them. Customer service is fantastic. The product, the quality is absolutely fantastic."

### THE NEXT CHAPTER WITH QUBICAAMF

Jonathan is excited to get the ball rolling on his new entertainment centers and will include Fly'n Ducks and QubicaAMF products in his plans. "Absolutely, I'll definitely have QubicaAMF as part of the installation from the very beginning. It's a fantastic company, with fantastic products, and we look forward to working with them in the future," Jonathan shares.

## See how Fly'n Ducks Duckpin Bowling Transforms Your Place into a Bowling Entertainment Destination

To learn more: [www.qubicaamfbowling.com/products/flyn-ducks-duckpin-bowling](http://www.qubicaamfbowling.com/products/flyn-ducks-duckpin-bowling)

Hear Jonathan's full story:

